

What is a fair fee?

There are a number of factors that have a bearing on what is a fair fee including:

- The time and labour expended
- The importance of the matter to you
- The dollar value of the matter
- The degree of urgency required
- The skill, specialised knowledge and responsibility needed
- The degree of complexity of the matter

What fee options are available?

There are also various fee options available, depending on the type of work involved. These might include the following, or a combination of the following:

- Fixed fee
- Hourly rate
- Fixed fee plus fixed add-ons for optional extras
- Retainer (\$ amount per month) for business and property investor clients
- Fixed fee for the knowns and hourly rate for the unknowns
- Fee based on an agreed assessment of value

For some work types, particularly work types that can be commoditised in some way, it is easier to assess a fair fee than for other work types.

The key is to make a proper assessment, in consultation with you regarding all the factors relating to the particular job, of what is likely to be required. We will draw on our experience of what is normally and fairly charged for that type of job, and what type of issues we foresee.

We wish to point out though that it is our policy to complete your work fully and professionally, and to be paid a fair fee for doing so. If that is not possible then we prefer not to act.